

ABHINABA MAJUMDER

BANKER AND FINANCE



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ABOUT ME

Highly experienced banking professional with a proven track record of success in financial analysis, risk management and customer service. Adept at leveraging strong industry knowledge and analytical skills to drive profitable business outcomes. I believe in smart working with utmost efficiency and much dedicated about my work and looking forward to take up challenges and achieve targets within deadline.

EDUCATION

2016 - 2017

PGDB - Manipal University

PGDB in Banking and Finance

CGPA : 6.75

2012 - 2015

TECHNO INDIA - WBUT

Betech in Computer Science and Engineering

CGPA : 6.94

2009 - 2012

TPI - WBSCTE

Diploma in computer Science

Percentage : 82% .

2009

WBBSE - 10th

Madhyamik 10th Exam

Percentage : 75%

EXPERIENCE

2024 Oct - NOW

BANDHAN - Affluent Relationship Manager

worked as Relationship Manager doing client Acquisition of 25Lakh TRV clients and cross-selling of third party Products like LI, GI, MF, Demat and also done CASA Deepening and RTD growth .And maintaining a base of 178 Customers of AUM 86cr.

2023 - 2024

SBI WEALTH

worked as Relationship Manager doing client Acquisition of 30Lakh TRV clients and cross-selling of third party Products like LI, GI, MF, Demat and also done CASA Deepening and RTD growth .And maintaining a base of 235 Customers of AUM 98cr

2022 Dec - 2023 July

ICICI AMC

Worked as a Relationship Manager in Mutual Fund Channel and designing portfolio of customer to make good return than Index and achieving month on month targets and also done business in PMS and AIF.

2022 Feb - 2022 Nov

HDFC BANK

worked as a Phone Banking officer and cross-selling of third party Products like LI, GI, MF, Demat and also done CASA Deepening and RTD growth . And done Personal Loans and Home loans.

2017 - 2022

ICICI BANK

worked as a Privilege Banker in Branch Banking and doing client Acquisition by opening of Account and cross-selling of third party Products like LI, GI, MF, Demat and also done CASA Deepening and RTD growth .

SKILLS

- Leadership
- Sales Skill
- Communication
- Convincing
- Presentation
- Teamwork
- Problem Solving
- Confident